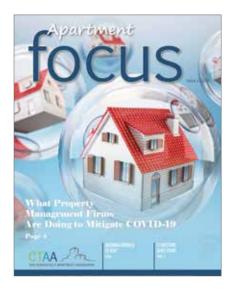


The Official Publication of the Connecticut Apartment Association (CTAA)





Moving Forward.

As Americans, we are quickly coming together to make the best of our current situation.

WHILE WE CONTINUE OPENING OUR ECONOMY, MAKE SURE YOUR COMPANY IS TOP OF MIND.

If you would like to advertise in this publication or have questions, we look forward to speaking with you. Call **855.747.4003** or email sales@thenewslinkgroup.com.



Why advertise?

COMMUNICATION WITH MEMBERS IS ALWAYS AN IMPORTANT THING—RIGHT NOW IT'S EVEN MORE SO. APARTMENT FOCUS IS AN EXCEPTIONAL PLATFORM FOR YOUR MESSAGE.

As our economy moves towards stability and future growth, now is a great time for you to reach out to your customers and let them know you appreciate their business and are also open for more business. Print magazines offer a tactile experience of trust, authority and credibility that stands out in today's world.

Cutting-edge editorial content:

With a streamlined appearance and high level of sophistication, Apartment Focus delivers clear, comprehensive and up-to-date information about property management that readers can apply immediately in their professional lives.

In articles written by the industry's most knowledgeable managers and experts, Apartment Focus covers a broad range of subjects, including:

- CTAA news and upcoming events
- Tips for retention and lease renewal
- Emergency preparedness
- Marketing and leasing
- Leadership and team success
- Employment, career, and continuing education
- Legislative updates
- Budgeting, conservation, and efficiency
- Annual association awards
- NAA Education Conference & Expo coverage
- Specialty housing and multifamily property management
- Technological advancements
- Property maintenance tips

| 2021 Publication and Advertising Schedule | | | | | |
|---|-------------------------|---------------|--|--|--|
| Issue | Editorial Artwork Due | Mail Date | | | |
| 1 | Dec 17, 2020 | Jan 11, 2021 | | | |
| 2 | Feb 18, 2021 | Mar 9, 2021 | | | |
| 3 | Apr 16, 2021 | May 10, 2021 | | | |
| 4 | Jun 14, 2021 | Jul 12, 2021 | | | |
| 5 | Aug 16, 2021 | Sept 10, 2021 | | | |
| 6 | Oct 18, 2021 | Nov 8, 2021 | | | |

| 2021 Advertising Rates | | | | | |
|---|---------------------|--|--|--|--|
| Size | Per Term (6 issues) | | | | |
| Full Page | \$2,783 | | | | |
| 1/2 Page | \$2,087 | | | | |
| 1/4 Page | \$1,565 | | | | |
| Page 3, 5, or Premium | \$3,283 | | | | |
| Inside Front/Back Covers | \$3,033 | | | | |
| Outside Back Cover | \$3,500 | | | | |
| Centerfold space available; call for rates. | | | | | |







Purchase an ad in **Apartment Focus.**

| Name | | | | | |
|---------------------------|--|------------------------|--------------------|------------|--|
| Company Name | | | | | |
| Title | | | | | |
| Website | | | | | |
| Phone | | | | | |
| Address | | | | | |
| City | | | | | |
| State | | p Code | Country | Country | |
| Email | | | | | |
| Production Contact Name | | | | | |
| Production Contact Email | | | | | |
| | | | | | |
| Ad size | Number of insertio | ns Ad Pla | acment | Total cost | |
| Full Page | | | | | |
| 1/2 Page | | | | | |
| 1/4 Page | | | | | |
| Outside Back Cover | | | | | |
| ○ We will pay y | de an ad in CMYK and 300 I you to design our ad for \$250 |). | with bleed if need | ded. | |
| Payment Method: () Pleas | se invoice me Credit Car | d | | | |
| Ad Purchaser | | Signature of Purchaser | | | |
| Ad Agency | | Ad Purchased For | | | |

- Account balance is due in full before publication. Ads not paid in full before publishing are not guaranteed to run. A monthly finance charge of 1.5%, which is 18% per annum, will be charged on the unpaid balance of past due accounts. Customer agrees to pay reasonable attorney's fees and other costs of collection after default and referral to an attorney.
- All materials will be reviewed for acceptability. The publisher and the sponsor reserve the right to refuse any advertisement.
- Position of advertisements is at the discretion of the publisher unless the advertiser has specifically contracted and paid for a premium position.
- Advertisers assume all liability for all content (including text representation and illustration) of the advertisement printed and agree to indemnify, protect and hold harmless the publisher and the sponsor from any claim or action based on the content of an advertisement published.
- Orders are non-cancelable. If there is a problem with an ad, such as excessively late distribution, or quality concerns that are the publisher's fault, the publisher reserves the right, at its discretion, to either refund or make good any paid ad that does not run due to publisher error.

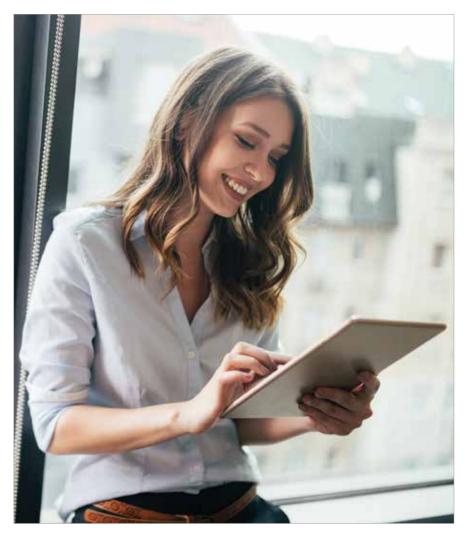




Print or Digital? We say both.

Digital magazines are not competing with print — they have their own, very solid place in the mix of marketing and communication campaigns. Digital publications are available on readers and phones, allowing for a different level of engagement that supports information bites, if you will, as opposed to the more immersive reading that happens with print. And readers have access to this digital content anytime, anywhere because most people are not far away from their mobile devices. Technology has enhanced the way we communicate with one another, find information and experience the world. And it has expanded the possibilities in publishing as well.

WHICH IS WHY APARTMENT FOCUS IS PUBLISHED IN BOTH PRINT AND DIGITAL FORMATS.



Apartment Focus offers these value added services to help you reach your target audience:

- A digital version of the publication pdf, "flipping book" and a true built-out digital version for SEO and social media sharing
- A magazine website with your company logo, linked to your website and housing a multiyear archive of the publication
- An additional email distribution of the publication, so CTAA members and magazine readers will enjoy the benefits of both print and digital experiences



VIEW IN DIGITAL FORMAT AT:

apartment-focus.thenewslinkgroup.org



Reach your customers with print and digital.

To advertise in this magazine, contact us today.

